

Title : Are Stairlifts an economical way to maintain Mobility?

It is a shock to some when through accident, or just advanced age, that the ability to traverse stairs becomes very difficult or even impossible. However, a stairlift may be a solution that can be efficient, and economical. So how do you find a good stairlift supplier?

One solution is to move home and obtain a property, which is all on the same level. However, apart from the major upheaval this may cause, and the loss of close friends and neighbors, it can also have financial implication.

Furthermore, what is the likelihood of finding a suitable property, in the area that you would prefer?

One solution, which can be considered, is the installation of a stairlift. This allows for simple and easy movement from one floor to the next.

There are a good range of suppliers, national & local.

You can look for a stairlift supplier a number of ways. You may find them in the traditional yellow Pages, under 'Stairlifts', or in your local business pages directory. If you have access to the internet, you can look in a number of online directories like 'yell.com. Alternatively, you can use a search engine like Google and just type in 'Stairlifts' plus your town or County.

You will find a choice of suppliers, including several local and national suppliers. You will have to decide if you want to go for a national brand, or a local company who is on your doorstep.

In deciding, bear in mind, that it is preferable to select a company who can offer you a range of manufacturer's choices. The reason being, that each manufacturer, has several products, of which each may have limitations for a particular installation

/location. So select a company who can offer the best stairlift for your needs, irrespective of 'brand'

Having selected one or two suppliers, make sure of the following:

- a) Will they visit your home for FREE?
- b) Do they supply & install?
- c) Will they provide a written quotation, that includes ALL work& an agreed completion date
- d) What period of guarantee is offered(not less than two years is preferred)
- e) How quickly can they respond to a call out.(You cannot afford to find that should your stairlift cease working, that you are unable to move between stairs
- f) When speaking on the telephone, at your initial contact, do you feel that they are 'friendly' and 'supportive', or is there a 'pushiness' about getting to agree to a visit? (Any persuasiveness, may mean that they could be also persuasive when the visit your home, putting pressure on you to buy)

Having considered all of these, your process of transforming your present home, may be much simpler than the trauma of moving house. Good luck!

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